



WORLD'S FINEST[®]
CHOCOLATE

Program Details:

- 40% profit on 10-49 cases (or boxes) / 45% profit on 50-699 cases / 50% profit on 700 & up
- Tax will be charged unless a tax exempt form is provided
- Minimum 1 week lead time for initial orders
- Minimum 10 cases on continuation orders
- Continuation orders deliver in 2 to 3 business days & maintain same profit 30 days from opening order
- Selling school or organization is responsible for the cost of incentive/prize program
- A separate invoice for incentives will be sent from your sales rep at the end of the sale
- Schools and organizations are responsible for the cost of prizes. Free “prize chocolate” is given by WFC to help offset the cost. The purpose of the money collected from FREE cases is to reward the students and their families for their efforts. Principals from our largest sales all basically say the same thing, *“you’ve got to spend some money to make some money.”* Putting on a special event party can often help your organization reach or surpass it’s goal.

Freight:

- \$95.00 freight surcharge on all orders unless customer is able to pick-up the order in Waukesha, WI.

Return Policy:

- Unopened/unissued cases of chocolate in resalable condition can be returned
- Return unsold chocolate to your sales rep within 30 days of initial delivery
- After 30 days chocolate can be returned to WFC, however selling organization is responsible for the cost of return shipping and a \$25.00 restocking fee
- After 60 days, chocolate cannot be returned
- If you qualify for a sellout bonus, discuss potential returns with your sales rep

Terms:

- Full payment due within 30 days of initial invoice date to avoid a potential late fee

Sellout Bonus Policy:

- Invoice must be \$10,000 or more
- Sellout bonus is based on each invoice (individual invoices will not be combined)
- Invoice must be paid in full within 30 days to qualify for sellout bonus
- Late payment or product returns void the sellout bonus

Level	Range	Sellout Bonus
1	\$10,000 - \$19,999	1%
2	\$20,000 - \$29,999	2%
3	\$30,000 - \$39,999	3%
4	\$40,000 - \$49,999	4%
5	\$50,000 and up	5%